

# Aqua Global appoints Asia Business Connections as Partner in Asia Pacific

Aqua Global, a worldwide leading supplier of messaging, integration, payment and cash management solutions, today announced that it has appointed Singapore based Asia Business Connections (ABC) as a distribution partner for its full range of integrated solutions in Asia Pacific.

ABC uses its wealth of experience to act in an advisory capacity to financial institutions in the Asia Pacific region. It offers expertise in specific fields such as treasury, governance, risk management, payments, wholesale banking, wealth management and compliance. ABC will work with Aqua Global to help identify potential clients across the region and to promote Aqua Global's solutions into the Asia Pacific Financial Services Community.

Alan Talbot, Director at ABC, said: "ABC's mission is to bring innovative and proven software solutions to the Asia Pacific financial services sector. Aqua Global is recognised as a leader in delivering financial technology solutions and we believe that their e2gen solution suite can add tremendous value to our clients by helping them to much more quickly deliver efficient and cost-effective operations. We look forward to combining the strength of Aqua Global's solutions with our own unique market knowledge and therein allow us to help organisations across the region introduce greater levels of automation and control."

Nick Fernando, Founder and Director of Aqua Global, said: "I'm delighted to announce this strategic new relationship with Asia Business Connections which will help Aqua Global rapidly expand its sales and marketing efforts throughout the exciting and dynamic economies of Asia Pacific. Right across Asia, financial organisations are going through a period of unprecedented change and each faces its own unique challenges. Accrediting ABC with a 'Regional Partnership' offers Aqua Global immediate access to an extensive network of contacts, unparalleled experience and market intelligence. I look forward to working with ABC to offer Aqua Global's market-leading solutions to firms in Asia and Australasia to help meet institutions' financial transaction processing needs."

## For more information

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## About Aqua Global

Founded in 1983, Aqua Global specialises in providing integrated solutions for the banking and finance sectors. Its exceptions processing and integrated solution ensures the highest level of Straight Through Processing (STP) and operational efficiency minimizing any associated costs and risks.

**e2gen** is a multi-lingual solution offering a fully integrated processing module within a single framework. Alternatively these modules can operate as a standalone solution.

The **e2gen** product range is as follows:

- Message Management
- Sanctions Monitoring
- Account Reconciliation
- Cash Management
- Balance Reporting
- Invoice Payments
- Security Reconciliations
- Integration
- Holdings Reporting
- Payments Processing
- Treasury Confirmation Matching
- Securities Confirmation Matching

Aqua Global offers complete project implementation, customised development and after sales support. The high quality of Aqua Global's products, services and the expertise of their consultants are key to their success.

## Visions and Values of Aqua Global

- Aqua Global's focus is targeted on the benefits our product range offers to customers
- Openness and reliability
- Quality and Accuracy
- Flexible and configurable off the shelf integrated components for industry standard Banking Systems.

## About Asia Business Connections

ABC is a marketing, sales and advisory company based out of Singapore. Owned and managed by industry veterans, its up-to-date expertise and working knowledge of the Asia marketplace is underpinned by decades of hands-on experience working for some of the world leading IT vendors, marketing and selling software products and services across the culturally diverse Asia financial communities.

ABC gives its Principals and partners instant access to an unequalled depth of market knowledge in the Asia Pacific financial industries. ABC's principals and partners benefit from this market knowledge with a fast, risk-averse and economical approach to doing business in these regions. This is achieved via a pragmatic, results-oriented approach that values communication, performance measurement, target achievement, and client satisfaction above all else. ABC provides its Principals and partners with an efficient, rapid and cost-effective entry into the most dynamic markets in across Asia. This is achieved by facilitating interaction via established contacts within Banks, Corporations, Vendors, Consulting Companies and many other local and international organisations.