

Callatay & Wouters Partners with Asia Business Connections

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Callatay & Wouters -- a leading provider of innovative IT solutions and services to retail, private, and direct banks -- has partnered with Singapore-based Asia Business Connections (ABC) to distribute its offerings to banks in the Asia-Pacific region.

An experienced advisor to financial institutions in the area, ABC specialises in fields such as treasury, governance, payments, wholesale banking, wealth management, risk management, and compliance. The company also has extensive experience with Islamic banking in the Indonesian market. ABC will help Brussels-based Callatay & Wouters identify potential customers in the Asia Pacific financial community and promote its offerings to those leads.

“ABC strives to introduce proven software solutions that provide the innovations Asia-Pacific institutions need to be competitive in their market,” says ABC Director Alan Talbot. “Focused on the financial services industry, Callatay & Wouters has extensive experience with international institutions. The company’s skilled personnel and strong partnerships have further contributed to a well-established reputation for quality and professionalism.”

Thaler -- the premier core-banking solution from Callatay & Wouters -- is a proven, multi-channel offering that can be run either as an integrated end-to-end solution to cover the entire range of core-banking activities or on a modular basis to support individual business lines. The entire Thaler solution suite has been designed with the active and direct involvement of professional bankers and specifically focuses on the needs of end users. Thaler has been installed at more than 40 banks in 15 countries.

“We are very excited about our new strategic partnership with ABC,” says Callatay & Wouters CEO Marc De Groote. “Through this partnership we hope to broaden our sales and marketing activities in this rapidly expanding region and bring financial institutions in the area the full range of support they need to sustain such growth. With many contacts in the region, ABC can connect us to key decision makers and provide the market intelligence we need to address their IT needs.”